PIPE MANUFACTURE DIVISION,

THE STEEL PIPE EXPERTS

A JOURNEY TO THE HEART OF AFRICA

WE ARE AISCO AFRICA

WESTERN, LEAVE THE REST TO US.

If you have a Western system, you don't have to worry about anything else.

We guarantee a strong and long lasting product, along with the latest remote control technology and technical service that consistently meets your highest expectations.

#BeWestern

www.western-irrigation.com

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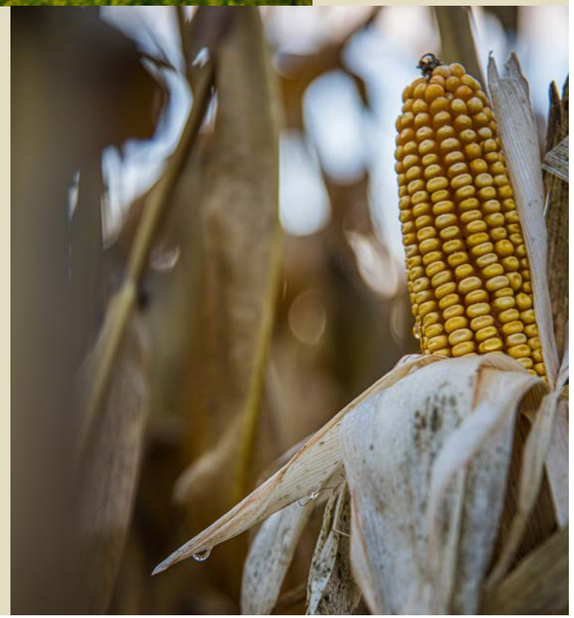

make it grow

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Alkhorayef Irrigation Solutions

A WORD FROM THE CEO

Hello to everyone! It is a pleasure to share a new issue of our magazine Make It Grow, published with even greater importance given the disappointing situation currently in Europe, in which we are trying to understand the new conflict. A conflict totally unjustified, especially in the 21st century. Should our political differences be solved with military force? No idea justifies the loss of human life. The images of destruction seen on television are saddening. It is hard to write about the importance of constructing a better future when it seems so easy for our leaders to destroy it.

Nevertheless, we must look forward and work on our projects with the greatest responsibility. The responsibility to produce the food that was produced in countries that are now in conflict, so that there are no shortages in important markets such as North Africa and the Middle East, whose populations heavily depend on cereals from Russia and Ukraine.

Because producing food is the mission for all of us who work in the agricultural sector, it gives purpose to our existence. And for this reason, the magazine Make It Grow, for another year and another campaign. AISCO will be there, as always, offering our reliable counsel through our department of Project Engineering with the support of our Project Directors and supplying superior agricultural and irrigation machines with the guarantee of the best installation and maintenance, either directly or through our distributors, companies and partners. In short, when and where the war doesn't impede us, we will continue to provide long-term solutions.

JOSÉ FERNANDO TOMÁS

A JOURNEY TO THE HEART OF AFRICA

WE ARE AISCO AFRICA

At Aisco Africa we have committed to investing and developing projects throughout the African continent. We know the potential that each country has, and we want to participate in the most important agricultural projects and play a key role in its present and future success.

We have an outstanding team of professionals that work in Southwestern Africa, Northeastern Africa and Egypt. Each regional manager offers their experience and technical knowledge to study the opportunities within their region. Enthusiastic and professional, they are always ready to travel and support their distributors and local clients.

Not only do we have high-profile teams, we also have a network of distributors that expands everyday. Western and Pierce has distribution points in Argelia, South Africa, Swaziland, Zimbabwe, Egypt and Libya. All the distributors possess ample experience in the agricultural sector and especially in irrigation with pivots.

"Our African clients have a great partner in the investigation and execution of their projects, supplying them with the needed material and offering after sales service that meets their expectations".

Aisco Africa sells the standard brands of the company Western and Pierce. Robust and dependable pivots designed to function in adverse climatic conditions and ready for work in challenging landscapes. All these machines are manufactured with the most durable components on the market, guaranteeing a long life of service. Both brands have spans available that are internally lined with high density polyethylene to avoid corrosion due to a water supply with high levels of salt or irregular pH levels. Along with supplying pivots, we install, supervise and maintain some of the largest and most important projects in Egypt, Kenya, Ethiopia and other African countries.

Aisco Africa wants to be an active partner in all its projects and can offer financial counsel as well as by providing lines of credit through our participation in Saudi finance programs.

PRESENT AND FUTURE PROJECTS

During 2020, the MIDROC Investment Group based at Ethiopia signed its contract with Alkhorayef Industries Company to provide new center pivots for its newly developed land, along with supplying spare parts and running the center pivots. Western center pivots are supplied to the Algerian market, both for the private sector and governmental organizations.

In 2021, Alkhorayef succeeded in delivering its irrigation systems branded as Western to Galana project based at Kenya.

Alkhorayef and its affiliate TOM have received lots of testimonials from mega-scale projects inside and outside of Saudi Arabia, in addition to individual farmers inside Egypt, other regions in Africa and across the globe.

Aisco Africa is eager to work with you and start a new success story for both of us. It would be our honor and pleasure to support you in the development of agricultural projects in your country.

AFRICA MARKET

Agriculture is one of the continent's most important economic activities, accounting for over 15% of the region's GDP and providing employment to more than two-thirds of the population. The future of African agriculture, including Egypt, is quite bright. Cultivated areas are expected to expand, and farmers are ready to expand the use of fertilizers, improved seeds, irrigation systems and mechanization. The majority of agricultural workers are employed on small-scale plantations, which currently account for about 90% of overall food production.

EGYPT MARKET OVERVIEW BY ESSAM F. MOHAMED

A recent study revealed that agriculture in Egypt makes up approximately 14% of the GDP and employs about 31% of the workforce. About 53% of the population lives in rural areas where, directly or indirectly, their livelihood depends on the agricultural sector. Despite its positive contribution to food security, the economy and ecological balance, the agriculture sector in Egypt faces many obstacles. The main challenges include land and water issues, reliance on old cultivation techniques, the lack of marketing expertise, generalized poverty and population growth. On top of the environmental issues and the degradation of the soil, Egypt has infrastructure and institutional constraints and also lacks effective agricultural and rural development policies. All these factors leave the farmer vulnerable and in need of support.

Egypt Agricultural Projects

In order to ensure food security there is an urgent need to introduce sustainable agricultural practices, increase productivity and reduce waste. Sustainable agricultural practices are vital for restoring and protecting agricultural biodiversity, which can only be achieved by optimizing the use of water, land, energy and capital.

In Egypt, President Abdel Fatah el-Sisi has directed the government to expand the reclamation of arable lands around the country and to grow strategic crops through different mega-scale projects. The goal is to increase the amount of land dedicated to agriculture and create investment opportunities in various fields through the reclamation of arable lands and the establishment of projects targeting food and logistics industries. These initiatives will help support an integrated and sustainable environment according to the 2030 strategy. The land targeted by these initiatives is available in many areas, including Al-Moghra; West Minya; West Minya Extension; Al-Farafra oases; Toshka area; and Al-Tur in South Sinai.

These initiatives will help support an integrated and sustainable environment according to the 2030 strategy.

With respect to these projects, Aisco Africa has secured agreements with the National Security Project Organization (NSPO) to deliver and install center pivots, as well as spare parts and other agricultural equipment.

SOUTH AFRICA

OVERVIEW BY FREDERIK NEL

South Africa is one of the three largest economies in Africa. The most important crops are sugarcane, corn, grapes, wheat, oranges, pears, sunflower, soybeans, onions, tomatoes, lemons, apples and other field crops.

Irrigation is essential to commercial agriculture. The first center pivots were installed in the 1970's. The original brands were American, among these brands were Pierce. Today there are several South African, American and two Saudi Arabian manufacturers competing in this market. Aisco Africa uses the brand Pierce in South Africa and has a growing dealer network with dealers currently active in these South African Provinces: Northwest, Limpopo, Free State, Gauteng, Mpumalanga, Western Cape and Eastern Cape.

Dealers in Southern Africa are serviced by a warehouse facility with direct imports in the harbor city of Port Elizabeth in the Eastern Cape Province of South Africa. In other Southern African countries, the pivot brand Western is used. In the last year we added dealers and sales points in Zimbabwe, Zambia, Eswatini, Botswana, Senegal and Mali.

"In the last year we added dealers and sales points in Zimbabwe, Zambia, Eswatini, Botswana, Senegal and Mali".

"MIDROC Ethiopia Investment Group has signed a Memorandum of Understanding with Aisco Africa to rehabilitate its farms with the center pivot irrigation technology".

ETHIOPIA

OVERVIEW BY BAHIR F. ALANI

Agriculture is the mainstay of Ethiopia's economy and provides employment for 80% of the population. Moreover, agriculture has a crucial role in providing raw materials and inputs for industry.

There is a wide area for agro-ecological zones and diversification of resources. Ethiopia grows all kinds of cereals, fiber crops, oil seeds, coffee, tea, fruits, and vegetables. The potentially irrigable area of land is about 10 million hectares.

There are new opportunities for private investment in the field of agricultural production and processing for food, oil and beverages, as well as crops like cotton and gardening plants.

Our main client in Ethiopia is MIDROC Investment Group that comprises four groups. MIDROC Investment Group alone has incorporated about 35 companies. Ato Jemal Ahmed is the CEO who is leading MIDROC Investment Group since May 2020.

There are four clusters under the MIDROC Investment Group:

- Manufacturing Cluster
- Commerce Cluster
- Mining Cluster
- Agriculture And Agro-Processing Cluster

Under this division, MIDROC controls 12 companies that handle the production, storage, sales and exploitation of crops as varied as coffee, oil, cut flowers, vegetables, fruits, cereals, cotton, spices, herbs, medicinal and bio-pesticide properties.

The CEO of MIDROC Investment Group, Jemal Ahmed, stated that the agreement is vital in increasing productivity as well as reducing costs.

"It will enable us to produce three times a year by making us not dependent on rainfall," he explained. "One center pivot can water up to 80 hectares of land and the technology will spread over the 13,000 hectares of farmland."

The four farms set to benefit from this include the Ayehu farm, BirSheleko farms, Netly and Shalo farms, which are located in different regions of Ethiopia.

Khaled A. Shalabi, Alkhorayef Industries Vice President of Africa, said that for the next five years we they keen on working in areas such as land preparation, feasibility studies, project design, and capacity building by training the MIDROC staff on the system and its applications.

AISco Africa **www.aiscoafrica.com**

AGRO+ MADE IN ITALY

Speaking with Andrea Davoli, manager at the Agro+ company.

When and with what mission did Agro+ start?

Agro+ was established in the spring of 2019 with the mission of providing the highest quality customer service. We have broad experience in the irrigation business and now we have taken another step by creating a new company based on maintaining complete trust with our clients. Our objective is to loyally accompany our clients and support them in everything they need.

What are the services that Agro+ offers?

The name Agro+ comes from the agricultural sector, where we are active. The + symbol represents the areas in which we work: pivot installation and supply, drainage installation, sales of textiles to cover crops and the construction of storage spaces for machinery, feed or animals. For now these are the four areas of business and they each have the same importance; they are ongoing activities and carried out consistently throughout the year. We support agriculture and are always serving the farmers.

What do the clients value in a Western irrigation system?

With 30 years of experience in the irrigation sector, I can say that the farmer is seeking to optimize irrigation, in a stable and secure way without problems. We have more than 20 years working with pivots, working with another manufacturer, and we have seen that the more technical equipment leads to more problems and need for technical assistance. Agro+ specializes in medium-size companies that work with pivot irrigation systems and that don't want problems. For them, having a reliable system that is easy to operate is the most important consideration. It is not necessary to depend 100% on technology since this technology can cause problems that the farmer can't afford during an irrigation campaign. Technology is a useful tool and very important in irrigation, but we should value the machine itself. The Western system is dependable, robust and easy to use.

Along with the supply of pivots, what other installation services do you offer?

Every machine that is sold belongs to an integrated watering system, which should function in its entirety. This includes the pumps, tubes, filters, electric cables, drivetrains, sprinklers, hoses, etc. Practically the entire system is installed and immediately ready for use. The pivot is just a part of the project and is installed with the other elements that form the whole project. We also perform maintenance and supply spare parts. To deliver machines, it is necessary to have the spare parts ready for potential maintenance. Our aim is to always have at least one complete machine in stock to serve as spare parts, ready for our clients when they need them.

How important is customer service for Agro+ clients?

Good service is essential. At Agro+ we work with different types of clients, some of them operate a lot of machines which makes service a key issue. The pivots are sold and will continue to be sold only if they are supported with high-quality service, which is what the client is going to demand.

How does the future look at Agro+?

Agro+ must expand human resources, especially technical personnel. The future has good perspectives and we hope to increase sales of irrigation systems. During 2020 we made an intense commercial effort to introduce the Western brand to our clients and present different options for a variety of projects. During 2021 we installed our first Western machines. Our goal is to grow sales around 60% in 2022. If irrigation expands, Agro+ expands.

What are the challenges that Agro+ faces?

The main aim at Agro+ is to construct a solid, reliable company. The client must be consistently satisfied so that the clients themselves transmit within their community our level of professionalism. A satisfied customer is the best way to guarantee future sales.

What do customers look for when they go to Agro+?

The client in Italy seeks project design, price, machinery and technology. We offer the Western pivot as part of an irrigation project. When the project meets the expectation of the customer and the price is competitive, the sale happens because the client trusts Agro+ and feels sure about the design and installation of the project. Unfortunately, some deals don't get closed because the client buys other systems only because they are "more recognized" but they don't take into account more relevant variables. This morning I spoke with the first client for whom we installed a Western machine and he told me that he had never produced so much corn as this year. Hearing that, for us, is very gratifying. We studied that project, presented an offer, supplied and installed the pivot, put the machine to work and helped plan the irrigation. The machine worked all summer without any problem and that is how the farmer got his best production ever. We are proud of the result.

"If you can transmit reliability, there are not problems with price, with competitors or with marketing products. For that reason, after sales service must be impeccable".

Why do you include iControlRemote as a standard feature with all Western pivots?

We always install the iControlRemote device for various reasons. The first is to give the customer the most freedom in the operation of the irrigation machine, being able to manage it remotely from anywhere with an internet connection. The second is due to the "Agriculture 4.0" program that the government is administering to foment digital innovation. The financing in the program is dependent on irrigation systems having this type of technology. The third reason is strategic. Our formula is to supply the Western system with the electromechanic control panel and supplement its functionality with iControlRemote. The iControlRemote gives us the possibility to have the same functions as a digital panel while avoiding the problems these panels can create sometimes.

Why do you prefer to install the electromechanical panels in our machines?

We prefer to install this type of panel because it is much easier and quicker to fix in the case of an electric problem, it has fewer issues, and by installing iControlRemote we add all the functions of a digital panel, even some more. Last winter we replaced six electronic cards in the installation of a competitor because lightning had burned the electric system. We had to upgrade the panels because there were no available spare parts. In our case, the iControlRemote system provides the digital aspect and the latest technology while maintaining the more conveniente electromechanic panel.

What added value does Agro+ provide compared to other companies?

We offer a reliable, simple machine with an electromechanical panel integrated with iControlRemote. We always install the pivot flex in the base of the pivot to gain more flexibility and absorb the tension between the spans and the base. This is something other installers do not do. We also standardly install the high-profile spans (4.5 meters) that allows tractors to freely pass underneath. The other manufacturers install machines one or two meters lower. We always install inflatable tires and the most advanced sprinklers with respected brands on the market, assuring a perfectly uniform distribution of water. All of this at a competitive price! And if this were not enough, we offer a well designed project with a lot of enthusiasm and high expectations. We are confident that with all these factors the clients are going to stay with us.

Agro+

www.agropiu.com

PIPE MANUFACTURE DIVISION, THE STEEL PIPE EXPERTS

AIC invested in a new automated pipe mill for manufacturing of high strength black steel tubes and pipes utilizing the recent technology in pipe manufacturing, the Electrical Resistance Welding (ERW), in 1990 with annual capacity of 40,000 tons.

In Alkhorayef Industries we are driven by creating value for our end users through our corporate purpose, working together to deliver best solutions to the world in the most efficient and sustainable way.

Nowadays most pipe mills use High Frequency Induction heating (HFI) for better control and consistency. However, the product is still often referred to as Electric Resistance Welded (ERW) pipe, even though the weld may have been produced by the HFI process.

The pipe plant is equipped with a slitting machine that is capable of slitting steel strips as required by our mill and outside clients in the local market. The pipe production line consists of strip preparation, forming stage, welding process, sizing stage, cutting, and finishing unit with capability range of pipes from 2.5 Inch to 8 Inch up to the thickness of 8.20 mm and the length in between 4000 to 13410 mm.

Eng. Mohamed Hussien Mohamed
Manufacturing Director

The pipes produced are used for transporting water, oil, air and gases. Additional applications are in structural works and street lighting poles. The production of pipes conforms to API Q1, API 5L, UL 852, ASTM A53 Grade A & B and BS EN 10225 (Licensed).

There are many reasons why steel pipe is the best choice for your next project, four primary benefits to using them over other materials:

- More maintenance-free than other types of tubes, lasting for many years beyond installation.
- Easy can be created to any height, width and strength required to meet the unique specifications of your project.
- They can also be easily modified on-site, making them easy to install.
- Any maintenance or modifications that are needed after installation can be done quickly and easily because steel is a very easy metal to work with in that manner.

PERMAPIPE™: PLASTIC LINING SYSTEM

This technology of annulus free compressive fit high density poly-ethylene (HDPE) lining of pipes and end forming the liner onto a flange, a threaded end or cuff ensures that the pipe line is leak free, corrosion, erosion, scaling resistant and easy to assemble and disassemble. PermaPipe™ can be externally coated according to customer requirement and needs.

GALVANIZING PROCESS

Galvanizing is the process of immersing iron or steel in a bath of molten zinc to produce a corrosion resistant, multi-layered coating of zinc-iron alloy and zinc metal. While the steel is immersed in the zinc, a metallurgical reaction occurs between the iron in the steel and the molten zinc. This reaction is a diffusion process, so the coating forms perpendicular to all surfaces creating a uniform thickness throughout the part.

There are three steps pre- to galvanizing process:

1. Surface Preparation which is clean the steel surface by removing all of the oxides and other contaminating residues.
2. Pickling in a dilute solution of either hydrochloric or sulfuric acid which removes oxides and mill scale
3. Fluxing finally, the steel is dipped in the flux. The purpose of the flux is to clean the steel of all oxidations developed since the pickling of the steel and to create a protective coating to prevent any oxidation before entering the galvanizing kettle.

QUALITY COMMITMENT

We meticulously source materials only from well-known steel manufacturers to ensure consistency in providing the finest quality of pipe products for our customers.

Being in the competitive market today, we clearly understand that

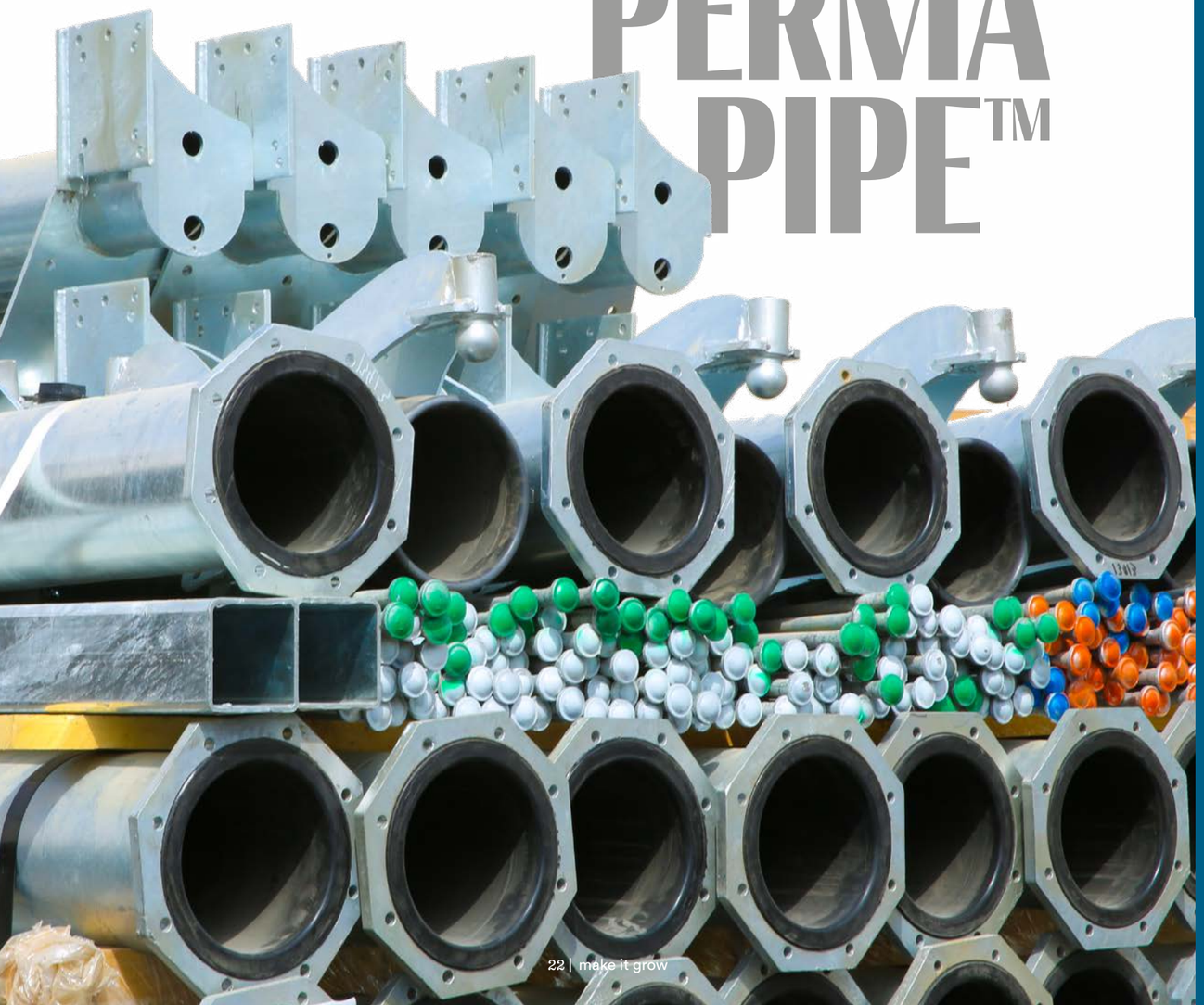
customers are looking for products that are not only best in class but also affordably priced. We are confident that we are able to fulfil these two equally vital aspects,

our customers' continuous support over the past three decades is the most heartfelt recognition to us.

In order to realize competitive products to fulfil our customers' demands and quality considerations, our integrated quality and work management system is continuously being improved and developed further. We document this for our customers by having our quality management system. With a variable range of size, our products are manufactured according to the standard of ISO 9001, API, and ASTM, this measure is accompanied by audits and recertification on a regularly prescribed basis.

The achievements we have made this year would not have been possible without our dedicated team who have driven our business strategy in which Sustainability is interwoven. Thanks to their commitment, our journey to a successful and sustainable future is possible.

PERMA PIPE™



A crucial part of any irrigation project is protecting the initial investment. Western's trademark PermapipeTM, tubing lined with high-density polyethylene, has proven to be the most effective way to extend the lifespan of irrigation machines, while at the same time improving the versatility of the system to work in a variety of terrains and climatic conditions. For over 40 years Western and its affiliates have contributed to the innovation of irrigation system design as well as the improvement of administration and control. However, the integration of HDPE in its systems has been the most important contribution to the system lifespan as well as the return on investment.

Water quality is a major issue for farmers in many parts of the world. In some cases, the corrosion caused by irregular PH levels can reduce the machine's effective years of service to 10 years from its theoretical 30-year lifespan. Western spans of galvanized pipes, internally lined with HDPE, protect against corrosive elements in irrigation water like sulphates, chlorides or farm chemicals, making it a perfect option for growers that apply chemicals or fertilizer through their irrigation systems. Other products on the market utilize different alloys or put coatings on the pipe's interior to defend against corrosive elements, but these lower cost options can't compete with the PermapipeTM technology. The highly resistant polymer lining undisputedly offers the best protection against corrosion and ultimately the most cost-effective solution because it extends the life of the irrigation system.

"The flexibility of a polyethylene-lined machine to work in extreme climatic conditions, handle less-than-optimal water quality and reliably function on challenging terrain, make it a great bet for the future".

PermapipeTM is available on all current and older models with diameters of six and five-eighths inches and eight and five-eighths inches. The polyethylene-lined pipe does not require gaskets between flanged pipes because of its unique mold and flange technology which effectively seals the connection. All outlets are made of specialized high-strength polymer as well as the tower joints, which eliminates the need for expensive stainless steel options offered by competitors. The system's design allows for easy assembly and maintenance while more importantly thoroughly protecting the clients' investment.

In an increasingly complex world, saddled with the challenges of climatic change, farmers must have a long-term vision. The replacement costs of worn-out machines is not the only consideration; farmers must take into consideration the potential crop damage caused by employing less suitable irrigation systems.

Customers are happy to spend a little extra for a much better product. That is why the demand for polyethylene-lined machines have increased every last years. It is expected that in the near future, polyethylene-line machines will account more than half of all sales given their proven success in the field.

The durability and dependability of the systems integrated with PermapipeTM improve efficiency and save money. That's why the company offers a 10-year warranty with full pipe replacement. The bottom line: Western's PermapipeTM protects the machine from the inside and allows it to work efficiently even in the most challenging conditions.

KEEPS ON ROLLING

"THE LARGEST MANUFACTURER OF AGRICULTURAL RADIAL TIRES IN THE WORLD".

While the group's founding dates back to the 1950's, Balkrishna Industries Limited (BKT) started its Off-Highway tire business in 1987. For over 30 years, BKT has successfully focused on specialized applications in the agricultural, construction and industrial markets.

At the Alkhorayef Group, we work with distinguished partners to make the most robust and reliable irrigation systems. For this reason, Western pivots are equipped with the most advanced BKT tires that can handle the toughest soil and the most adverse climatic conditions.

How long has BKT been manufacturing tires?

BKT has been in tire manufacturing since 1987. It forayed into "Off-Highway" tires in 1995. The first export markets for BKT were Europe and the United States, but the company has been able to increase its customer base extensively and currently has one of the largest tire networks in the world.

How important are the agricultural and irrigation markets for BKT?

Over the years, BKT has grown exponentially into one of the largest tire manufacturers in the agricultural sector. The largest share of business comes from Europe and the United States. In addition, BKT is arguably the largest manufacturer of agricultural radial tires in the world. And the production capacity is being expanded.

How would you describe BKT's position in the national and international markets?

BKT offers high quality, reliable products for which it enjoys a premium position in all markets. Its performance has been acknowledged as the highest level in the industry, and in many sectors BKT products have been established as the benchmark for the best quality and performance.

What is the process for manufacturing and testing products?

BKT operates five large, state-of-the-art manufacturing plants across India. BKT also has its own Carbon Black production in Bhuj, along with a mould manufacturing unit near Mumbai. Each product undergoes more than 500 tests during the manufacturing process. BKT also operates an extensive R&D unit with an indoor testing track for the "Off-Highway" tires.

What is on the horizon for BKT?

BKT is developing more new products to meet the always evolving demand from end users. This included radial tires for irrigation pivots.

Also, BKT is working on the development of alternatives to the natural rubber compound. This would be a breakthrough, being a more environment-friendly option that helps reduce the sector's carbon footprint.

www.bkt-tires.com

EVENTS

After nearly two years without shows, events or conferences, activity seems to be slowly coming back to life. Nevertheless, the gatherings today are a long way from what they were, and the sector is cautiously working to get back up to speed.

We started the calendar of events in September with the largest outdoor agricultural trade fair in Portugal: **AGROGLOBAL**. This fair aims to foster an environment of shared agricultural knowledge. The local distributor of Western goods, ImperRegas, participated in the event and introduced the brand through a variety of products. Despite the circumstances of the Covid-19 health crisis, Agroglobal was a thorough success. We hope that it created many business opportunities for our friends at ImperRegas.

We continued in Bologna, Italy with **EIMA 2021.** In this edition, Western participated through the Italian dealer Agro+. Andrea Davoli and his entire team welcomed many partners and clients, that included new and interesting contacts. Even with these unusual circumstances, this trade show proved that it continues to set the standard in the area of agricultural machinery, with 270,000 visitors attending the event. Thank you to the team at Agro+ for proudly representing the Western brand on such an important occasion. We will see you at EIMA 2022.

During the month of November, Aisco Europe organized the **"Conference for the Reuse of Animal Waste with Fertigation"** that took place on the 25th and 26th in Huesca and Lerida. The event, carried out in collaboration with the local distributor KOAN IRRIGATION, gathered a group of experts in the subject to learn firsthand the advantages of using bovine and swine excrement as fertilizers with pivot irrigation systems. During the two days, participants visited farms to see in situ their method of reuse. Those attending from Italy, Portugal and Spain showed a lot of interest in the practice and we hope they can implement it on similar farms in the coming years. Thank you to the team at KOAN IRRIGATION for their warm hospitality and making the event possible.

Like every December, our partners at Pierce U.S. participated in the **Irrigation's Association Show in San Diego,** California. Irrigation manufacturers and installers from around the globe were present, and the event continues being a key meeting point for makers and distributors in the America irrigation business. Our colleagues at Pierce welcomed many visitors at their stand, who were interested in learning about new products, especially those related to iControlRemote technology. Thank you for your visit and we look forward to seeing you at the next show in Las Vegas!

Yet again, Western and Pierce has been actively present in the most important industry gatherings around the world. We feel proud to have participated, and we would like to thank our partners, visitors and friends that have supported us in these activities. Thank you!

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